

Company/Organization Name: Bluegreen Vacations

Location: Gurnee, IL

Position/Title: Sales Representative, Gurnee, IL



Duties/Responsibilities:

Purpose:

Bluegreen Vacations Retail Marketing, located within Bass Pro Shops and outlet malls, is a kiosk concept operated by the talented individuals of our team nationwide.

The Sales Representative will provide outstanding service to Bass Pro customers through both sales and marketing efforts – such as generating leads, offering and selling vacation getaways.

Be a part of the fast pace and energetic environment that thrives on teamwork and allows you to use all of your skills and talents to share happiness with others.

Responsibilities:

While promoting our sales and marketing programs:

- Provide excellent service by fulfilling the vacation and travel needs of every customer.
- Maintain standards of lead collection and package sales, as well as other assigned sales or marketing promotions.
- Display positive, courteous and respectful behavior towards the company, fellow associates, our customers and business partners.
- Attend and actively participate in trainings and meetings.
- Maintain a professional appearance and demeanor at all times.
- Use only company approved collateral material and documents.
- Work while standing on feet throughout shift.

We care immensely about the relationships we have developed with our business partners and take the responsibility of protecting their brands and customers as our own. We expect our associates to embrace and follow our rules of conduct and engagement to ensure continued success with our business partners.

All responsibilities are to be accomplished while upholding and exhibiting our values of care, trust, passion and humility.

## JOB REQUIREMENTS

- High School Diploma or equivalent.
- Previous sales or marketing experience is preferred.
- Previous customer service experience is preferred.
- Basic computer skills.
- Strong communication skills. Must be articulate and speak effectively, demonstrating openness and honesty.
- Strong listening skills.
- Outgoing; able to converse with customers.

Salary Range: \$11.00/hr PLUS uncapped commission .

Application Instructions: Interested applicants meeting minimum job requirements should email resumes to [Danielle.benson@bluegreenvacations.com](mailto:Danielle.benson@bluegreenvacations.com) .