



## Operations Manager

E. H. Wachs, an Illinois Tool Works Company, is a recognized world leader in the manufacture and distribution of field machining and valve exercising equipment. Currently, Wachs is seeking an experienced Operations Manager based out of our Lincolnshire, IL facility to drive operational excellence and cost savings initiatives.

### **JOB DESCRIPTION:**

Reporting to the Business Unit Manager, the Operations Manager will be responsible for driving actions that achieve results in key areas of safety, quality, delivery, productivity, and inventory. This role requires a cross-functional, business-minded leader capable of developing a robust sourcing & operations strategy, building a strong talent pipeline and delivering cost savings and operational excellence results.

Other responsibilities include:

- Direct and drive manufacturing operations to achieve safety, quality, on-time delivery, inventory, and productivity goals.
- Provide leadership and direction for the sourcing and procurement team to optimize purchasing activities and drive cost saving initiatives
- Establish metrics for improving and tracking quality and operational efficiencies through the use of ITW Toolbox. Review and track performance against operating plans and standards.
- Work with plant managers to develop plans for the control of MRD production, budget spending, labor efficiency, material efficiency, plant engineering effectiveness, along with human resource utilization
- Define and establish objectives in each area of Operations; including developing specific annual and long-range plans, together with supporting budget and capital requests and financial estimates
- Initiate and drive cross functional communication with marketing, engineering, and finance to create robust operational alignment. Consult with management of all functional departments to ensure alignment and effectiveness in driving continuous improvement and organic growth.
- Ensure qualified personnel staff in all positions reporting directly and recommend training needs, provide coaching and development, keep employees informed as to company/department plans and progress.

## **MINIMUM QUALIFICATIONS:**

- Bachelor's Degree (required) with a Master's degree strongly preferred.
- Minimum of 5-7 years of relevant and progressive manufacturing operations management experience; includes a minimum of 3 years' experience having the responsibilities of safety, quality, and production in a mid-sized operation (100+ direct labor employees required). Strategic sourcing experience/background preferred.
- Proven P&L experience with strong inventory management, budgeting, and planning capabilities.
- Demonstrated project management, analytical, strategic, problem solving experience; displaying an ability to work effectively within complex decision making and organizational structures
- Ability to lead and coordinate successful cross-functional improvements with analytical skills, including the use of root cause problem-solving tools with cross-functional teams
- Understanding of a variety of operational excellence competencies including yet not limited to: ITW Toolbox, Lean Manufacturing and Six Sigma, Visual Management, Value Stream Mapping, Standard Work, Kaizen, Poke Yoke, etc.
- Ability to build strong trusted working relationships with internal and external business customers and executive level management; influencing without authority and managing stakeholders/clients' expectations
- Strong leadership and teaming capabilities with the ability to operate independently, affect change across functions, and have a track record of delivered results
- Skill in exercising a high degree of initiative, judgment, discretion, and decision making to achieve organizational objectives; with an ability to problem solve and facilitate solutions with limited direction
- Exceptional negotiation, written and verbal communication/presentation skills
- Ability to manage and prioritize multiple projects/work streams simultaneously
- Must have excellent verbal and written communications skills, to include strong working knowledge of Microsoft Office Suite.
- Minimal travel – 10 - 20% may be required.

## **Key Competencies**

- Creative thinker with the ability to provide both strategic and tactical direction who is detail-oriented but also able to see the big picture
- Demonstrated leadership skills with a practical, "roll-up your sleeves" style
- Strong teaming capabilities with the ability to operate independently, affect change across functions, and take constructive input from multiple sources and deliver results
- Ability to multi-task and work independently in a fast-paced, dynamic environment
- Lives and articulates the "continuous improvement" philosophy and can drive change successfully
- Results oriented attitude with a proven track record of ensuring key deadlines are met

- Sound ability to drive initiatives, programs, and processes to enable the organization to deliver strategic company business plans and growth initiatives
- Supportive attitude of integration strategy of the businesses and continuous operational, financial, and business process improvement and efficiency

We offer a competitive salary and benefits package including medical and dental insurance, life, short and long-term disability insurance, holiday, and vacation pay, 401(k) with liberal matching funds, and educational reimbursement.

For more information on E. H. Wachs, please visit our web site at [www.ehwachs.com](http://www.ehwachs.com).

If this is a description of your background and expertise, please send your resume and salary requirements to:

**Apply to: Amy Lucas – Human Resources Manager**  
**HOBART BROTHERS COMPANY**  
101 Trade Square East  
Troy, OH 45373

FAX: 937-332-5302

Email: [amy.lucas@hobartbrothers.com](mailto:amy.lucas@hobartbrothers.com)

*E. H. Wachs is an Equal Opportunity/Affirmative Action employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability, or protected Veteran status.*